In the rush to improve oversight and transparency in the wake of the 2008 Credit Crisis, central banks, treasuries and regulatory authorities created the Legal Entity Identifier (the "LEI").

The LEI was an intuitive reaction to the lack of basic identity resolution and counterparty risk management in some of the complex structured securities that were at the heart of the scandal.

In response to the challenge, central banks and treasuries worked with bankers and vendors to form the Global Legal Entity Identifier Foundation (GLEIF). The GLEIF was tasked to create and issue proxy LEI identifiers for issuers of securities, and, eventually, for counterparties involved in regulated securities trading. The GLEIF created a secondary business registration program for companies already registered in local and regional jurisdictions.

Background

GLEIF's LEI repurposes popular identification codes, including Tax ID's and Business License numbers, as proxies for the more-difficult to find company registration identifiers. Its agents validate each identity using these proxies and, upon payment, generate a 20-digit, alpha-numeric code based on ISO 17442 and publish the open list of registrants to interested parties in order to simplify adoption.

Examples: LEI Registrants in the United States

Apple Computer Inc. HWUPKR0MPOU8FGXBT394

Amazon Services International, Inc. 549300U87EPT31R7IG45

Amazon.Com Services, Inc. 549300KIK0XCORRK5393

Because it was difficult to source registration information for many companies, the GLEIF created a parallel business registration program that embraced the legacy solution of entity-resolution-by-proxy. Over a period of decades, the industry adopted the proxy identifier protocol because of the technical complexities involved in communicating with thousands of jurisdictions that held the actual, authoritative business registration information. Limited connectivity between registrars, registrants, businesses and officials prevented use of the authoritative identifiers for legitimate purposes.

The internet and contemporary networks have eliminated these technical impediments. The GLEIF and its associated programs have cost industry hundreds of millions of dollars and created a parallel business registration system based on an arbitrary identifier that is not usable outside of securities issuance and trading.

Companies that do not issue or actively trade securities in Europe do not need the LEI. As a result, most companies will not choose to register an LEI. In many cases, actual registrants are not even legal entities, but front or shell organizations formed to accommodate the arbitrary oversight requirements.

Missing an opportunity, LEI proponents overlooked existing entity resolution standards created by the International Standards Organization (ISO). ISO 8000 establishes the universal "quality identifier" which describes the ALEI, a simple, eloquent and free authoritative ID that is created during the original, formative business registration process.

The GLEIF website states that, "we believe that ultimately there should be one identity behind every business," suggesting it is unaware of local and regional business registration programs, or that it intends to replace them. It may be of concern that GLEIF has not evaluated or partnered with various registration authorities around the world that record legal form and tax information about companies to conduct business and pay taxes in the respective jurisdictions, but as long as regulators mandate the use of the LEI, it will continue.



The ALEI

Every company, corporation, agency, association, non-profit and partnership in the developed and developing world has a natural, Authoritative Legal Entity Identifier – an ALEI.

The ALEI is unique. It's easy to find. It doesn't cost anything to use. It is valid as soon as a legal entity has been formed or born until the time the entity ceases to exist, and even then, is usable to identify prior activity.

Any company, or person, with a corporate registration or a birth certificate, and access to the Internet, can find its ALEI. The ALEI is a short string of alphanumeric characters that precisely and uniquely identify every legal entity on the globe.

Businesses and organizations that need to precisely and uniquely identify counterparts, or to identify themselves to counterparts, can use the ALEI free of charge. The world's most valuable and innovative companies, like Apple and Amazon, can be precisely identified with a short string of alpha-numeric characters available to anyone on the internet.

Type	Legal Entity	ALEI
Business Entity	Apple Computer, Inc.	US-CA.BER:C0806592
Business Entity	Amazon Services International, Inc.	US-DE.BER:3673342
Business Entity	Amazon.Com Services, Inc.	US-DE.BER:3482342
Vital Records	President Donald Trump	US-NY.QNYC.DH-BRS:7624
Vital Records	President Barack Obama	US-HI.DH:151.61-10641
Vital Records	Elvis Aaron Presley	US-MS.BH:19351836

The origin and birthrights of celebrities, business and political leaders, can be precisely established by the ALEI with a simple birth certificate. This code can be used throughout their lives to complete banking and credit approval processes and can serve as a legal identifier for official registrations, and after death, to organize tax and legal information.

Many companies and users have already adopted ALEI for supply chain and network management and can access the ALEI Directory at http://eALEI.org. Companies that have adopted the PNS and ALEI framework can also register their Prefixes, or identify registered Prefixes, using the Prefix Name Service Registry, or PNS, at https://quiplab.com.

Coincidentally, most important and famous people can be identified using birth certificates or their ALEI, to satisfy curiosity or questions about heritage. In the future, your average Jane could use the ALEI to complete typical banking or credit approval processes that normally begin with a birth certificate.

The Solution

The alternative – the ISO 8000 compliant, fully-funded ALEI solution, built and managed over decades by national, state and local agencies – has been overlooked by industry and regulatory authorities because it is so simple. Small "mom and pop" companies and larger, privately-held companies that do not need financing from capital markets, can use the ALEI.

Earlier in the decade, the ISO 8000 standard that was initiated in 2002 had begun to organize the framework for the first Master Data Identifiers. These ISO 8000 elements were approved in 2009, and the final components are being published now.

Today, most organizations still do not realize that they already have an ISO-standard natural legal entity identifier, and that they do not need to buy it or register it. It exists as a result of their formation, as a "natural identifier" that is more authoritative and rational than any other "proxy."

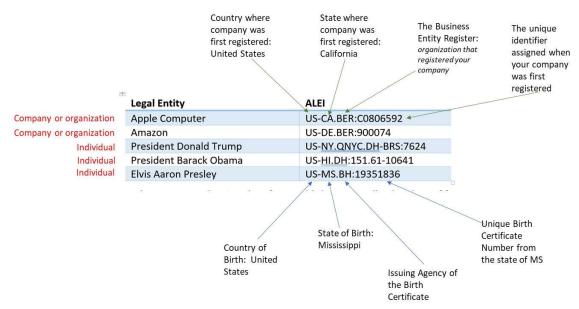


Several large, high tech companies have determined that ALEI is a mechanism that will help them manage thousands of companies in their supply chains that fall outside of the scope of the GLEIF regime.

In addition, the Electronic Commerce Code Management Association, or ECCMA, has established a repository for company ALEI's at http://eALEI.org/. In addition, ECCMA has developed a registry of ALEI prefixes, so that users and supply chain managers can identify the "issuer" of the ALEI.

Structure

The ALEI is simply the identifier code that results from the combination of the registration place and the registration number. Organizations simply combine the ISO code for their place of incorporation with the registration number assigned at birth or incorporation.



ISO 3166 gives us the first part – the registration place. The ISO 3166 standard defines codes for the names of countries, territories and their subdivisions. This list is published and is free to use. Each of those places is managed by a political or governmental organization that provides registration authorities that issue business licenses and birth certificates.

National, state and local agencies around the world give us the second part – the registration identifier. In the USA, the state of Delaware operates a Department of State, which operates a Division of Corporations that registers Business Entities and has registered more than 1,000,000 business entities – including more than 2/3 of the Fortune 500.

Key Concepts

• What is Authoritative Legal Entity Identifier, or ALEI?

An ALEI is a string of alpha-numeric characters that uniquely represent an entity by describing the place of formation, for an organization, or place of birth, for an individual, followed by the unique identifier that was assigned to that organization or person at inception.

• Why do organizations and people need or want an ALEI?

The ALEI is a simple, unique ID that identifies the organization or person that was formed or born on a certain date in a certain place. It is not a repurposed, proxy identifier, such as a Tax ID or License



number, and it has no other purpose than to identify the entity. As it is adopted by more governments and merchants, its purpose cannot be confused.

• Is an ALEI better than an LEI, Tax ID or License Number for legal, regulatory or business purposes?

The ALEI is gradually being recognized as a pure identifier. Legal, regulatory and business users have begun to use the ID because its only purpose is entity identification, and it doesn't introduce any new risks to transactions for either counterpart or party. All other identifiers are proxies.

• Does the ALEI expose an organization or person to the risk of identity theft or loss of privacy?

ALEI does not expose any organization or person to new risks, but personally identifiable information (PII) can be misused and coopted for nefarious means by people with ill-intentions. Individuals should protect their PII at all times and be careful with whom they share. The ALEI does not pose the same risks as other identifiers, such as social security numbers or driver's license numbers, because it has no other purpose and is not a key to other systems.

• Which countries or organizations issue the ALEI?

Every developed country and most developing countries operate business entity registration and vital records agencies that issue identifiers for new people and new companies.

• How much does an ALEI cost?

The ALEI is free to use. The only costs are those related to the original company registration or search for vital records.

• How does the ALEI help companies operate more efficiently and simplify transaction processing?

The ISO 8000 Natural Legal Entity Identifier establishes, naturally, the place of formation in the case of an organization, or birth, in the case of a person, and the unique registration, certificate or record identifier.

Summary

For decades, most organizations, including government agencies, banks and major corporations, have relied upon proxy materials to satisfy credit risk management requirements for most of their customers and counterparts.

Risk management groups demanded clear forms of entity identification. For years, the only reasonable sources that were consistently available and from credible sources were national Tax ID's.

It was too difficult and complex to research and find the original, authoritative entity identifiers. Bankers and risk managers were faced with the implementation of expensive, manual processes to establish the true identities of their counterparts, or the use of "proxy" identifiers from credible sources that were good enough to satisfy legal and regulatory overseers.

ISO 8000 simply recognizes that this identifier exists, describes a structure to represent it, and explains why it is viable for organizations and even for people.

ALEI Examples

Name	Barack Hussein Obama
ALEI	US-HI.DH:151.61-10641
ISO 3166-2 Country	US
ISO 3166-2 State	HI

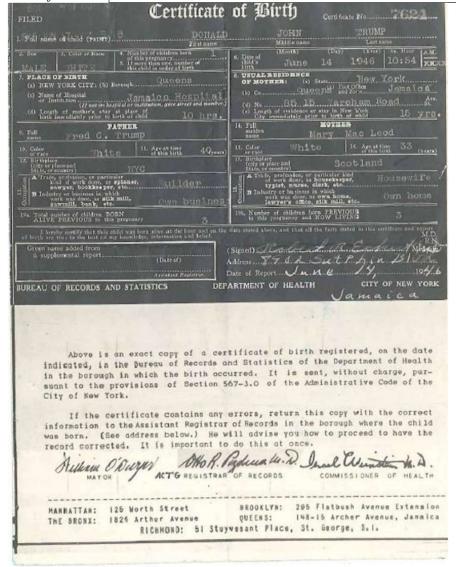


Issuing Authority	DH – Department of Health
Registration City	Honolulu
Registered File ID	151
Birth Certificate ID	61-10641

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Name Donald John Trump

QUID	US-NY.QNYC.DH-BRS:7624
ISO 3166-2 Country	US
ISO 3166-2 State	NY
Issuing Authority	DH-BRS – Department of Health, Bureau of Records & Statistics
Registration City	QNYC – Borough of Queens, City of New York
Birth Certificate ID	7624



VR 115 300M (3/98) P.O. NO. M816190

DOCUMENT NO. H 387321

THE CITY OF NEW YORK

DEPARTMENT OF HEALTH VITAL RECORDS

CERTIFICATION OF BIRTH

This is a certification of name and birth facts on file in the Bureau of Vital Records, Department of Health, City of New York.

DONALD JOHN TRUMP ***

JUNE 14, 1946

CERTIFICATE

07624

QUEENS

06-17-46 DATE ISSUED

04-28-99

NAME

MALE

SEX

MOTHER'S MAIDEN NAME MARY MAC LEDD

FATHER'S NAME FRED C. TRUMP

Transaction ID V03-0018703-1 VitalChek Credit Card Receipt VCN New York

4/27/1999 @ 4:07 pm

Date/Time Requested

Certificate Type: BIRTH

Credit Card Authorization Code: 801036

Name on Certificate: DONALD TRUMP

Daytime Telephone: (212)832-2000

Copies:

Carrier: Federal Express

Place of Birth - Hospital:

Date of Birth: 6/14/1946 Sex: M Relation: SELF

Request Fee this Item:

\$ 0.00

VitalChek Fee Carrier Fee Request Fee State Fees Total Fee

S 10.50 S 15.00 S 0.00

Borough: Q

Father's Name: FRED TRUMP

\$ 5.00

Mother's Maiden Name: MARY MACLEOD

Other State Fees this Item:

State Other

Ship To: DONALD TRUMP TRUMP TOWERS

725 5TH AVE - 26TH FL

NEW YORK, NY 10022 (212)832-2000

Name	Elvis Aaron Presley
QUID	US-MS.BH:1935-1836
ISO 3166-2 Country	US
ISO 3166-2 State	MS
Issuing Authority	BH – Board of Health
Registration District ID	10
Birth Certificate ID	1935-1836
	DEC 2 8 1953 -
BUREAU OF VITAL STATISTICS ST	ANDARD CERTIFICATE OF BIRTH STATE 1836
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County C	Dist. No. 369 Reg. No. 10 Do Not Write Here
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or City	(Hospital)
2. Full name of child 6 luck	Caron resley
Male If plural 4. Twin or tr. births No. in orde	r of birth 2. Full termines (18) (Month, day, fear)
S. C. FATHER	MOTHER
Full name V. E. Presley	marie Lladin & meth.
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(State or country)	(State or country)
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16. Date (month and year) last 17. Tota engaged in this work 1935 cpent	time (years) In this work One of the control of t
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28. If stillborn,* months 29. period of gestation or weeks	Cause of stillbirth Before labor. During Labor.
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Filed 7:24, 10,	1928 or Midwice
M. J. Riley	Registrar. Address /effells, //www.

Amazon

Amazon ALEI: US-BE.BER:2053010

File Number: 2053010 Incorporation Date /1/17/1985

Formation Date: (mm/dd/yyyy)

Entity Name: AMAZON (USA) INC.

Entity Kind: Corporation Entity Type: General

Residency: Domestic State: DELAWARE

REGISTERED AGENT INFORMATION

Name: UNITED STATES CORPORATION COMPANY

Address: 251 LITTLE FALLS DRIVE

City: WILMINGTON County: New Castle

State: DE Postal Code: 19808

Phone: 302-636-5400

Google LLC

Google ALEI: US-DE.BER:3582691

File Number: 3582691 Incorporation Date /10/22/2002

Formation Date: (mm/dd/yyyy)

Entity Name: GOOGLE LLC

Entity Kind: Limited Liability Company Entity Type: General

Residency: Domestic State:DELAWARE

4edREGISTERED AGENT INFORMATION

Name: CORPORATION SERVICE COMPANY

Address: 251 LITTLE FALLS DRIVE

City: WILMINGTON County:New Castle State: DE Postal Code:19808

Phone: 302-636-5401

References

https://en.wikipedia.org/wiki/ISO 3166

https://en.wikipedia.org/wiki/ISO 8000

https://icis.corp.delaware.gov/Ecorp/EntitySearch/NameSearch.aspx